

# Personality Development

---

## GUEST LECTURE REPORT

---

**H. O. D.**  
**Mgt. Dept.**  
**SSBES s.**  
**Institute of Tech. & Mgt**  
**412 Road, Nanded !**

---

**Director**  
**Shri Sharda Bhavan Education Society's**  
**Institute of Technology and Management,**  
**NANDED**

Sarwari Md. Saif Hussain,  
Director, Sarwari International Academy,  
Degloor Naka,  
Nanded-431604



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA  
[www.ssbесitm.org](http://www.ssbесitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



**Department of Management**

**President**

Hon. Ashok Shankarrao Chavan  
B.Sc., M.B.A.

**Vice-President**

Mrs. Ameeta Ashokrao Chavan

**Secretary**

D.P.Savant  
B.Sc. (Hons.)

**Joint Secretary**

Dr. Raosaheb Shendarkar  
M.A., (Eco.) Ph.D.

**Treasurer**

Adv.Uday S. Nimbalkar  
B.Com., L.L.B.

**Director**

Dr. S.B.Thorat  
Ph.D.

College has been included under section 2 (f) & 12 (B) of the UGC Act, 1956

Recognized by Govt. of Maharashtra, Approved by A.I.C.T.E., New Delhi & Affiliated to S.R.T.M. University, Nanded

Ref. S.S.B.E.S'I.T.M.2023-2024/ /

Date: 14/03/2024

To,  
The Director,  
SSBES' Institute of Technology & Management,  
Nanded

Sub: Permission for organizing Personality Development Seminar by Sarwari Md Saif Hussain

Respected Sir,

In Regards to the above subject, The management Department requests your kind permission to conduct seminar on Personality Development by Srwari Md Saif Hussain for BBA Students.

Please permit us to conduct above session and oblige

Thanking you

H. O. D.  
Mgt. Dept.  
SSBES s.  
Institute of Tech. & Mgt  
VIP Road Nanded





**Shri Sharda Bhavan Education Society's  
INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA  
[www.ssbесitm.org](http://www.ssbесitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



**Department of Management**

**President**

Hon. Ashok Shankarrao Chavan  
B.Sc., M.B.A.

**Vice-President**

Mrs. Ameeta Ashokrao Chavan

**Secretary**

D.P.Savant  
B.Sc. (Hons.)

**Joint Secretary**

Dr. Raosaheb Shendarkar  
M.A., (Eco.) Ph.D.

**Treasurer**

Adv.Uday S. Nimbalkar  
B.Com., L.L.B.

**Director**

Dr. S.B.Thorat  
Ph.D.

College has been included under section 2 (f) & 12 (B) of the UGC Act, 1956

Recognized by Govt. of Maharashtra, Approved by A.I.C.T.E., New Delhi & Affiliated to S.R.T.M. University, Nanded

Ref. S.S.B.E.S'I.T.M.2023-2024/ /

Date: 14/03/2024

To,  
Sarwari Md. Saif Hussain,  
Director,  
Sarwari International Academy,  
Degloor Naka,  
Nanded-431604

Subject: Invitation to Conduct a Guest Lecture on Personality Development

Dear Mr. Sarwardi Md. Saif Hussain,

I hope this letter finds you well. On behalf of the SSBES' ITM, I am delighted to extend to you an invitation to serve as a guest lecturer for an upcoming event on "Personality Development" at SSBES' ITM.

We have heard about your expertise in the field of personality development and believe that your insights and experiences would greatly benefit our students and faculty members. Your profound understanding of the subject matter coupled with your engaging presentation style would undoubtedly leave a lasting impact on our audience.

The lecture is scheduled to take place on **16/03/2024** at **09:30 Am** at our campus located at **Shri Sharda Bhavan Education Society's Institute of Technology & Management, V I P Road, Nanded**. We envision your session to cover various aspects of personality development, including but not limited to self-awareness, communication skills, emotional intelligence, leadership traits, and interpersonal relationships. Your expertise in these areas will provide our students with valuable knowledge and skills essential for their personal and professional growth.

We are confident that your presence will enrich our academic community and inspire our students to strive for excellence in their personal and professional endeavors.

Please let us know at your earliest convenience if you would be available to accept our invitation. Additionally, if you require any further information or assistance from our end, please do not hesitate to reach out to us.

Thank you for considering our invitation. We eagerly await your response and sincerely hope to have the honor of hosting you as our esteemed guest lecturer.

Warm regards,

H. O. D.  
Mgt. Dept.  
SSBES' ITM  
Institute of Tech. & Mgt  
VIP Road, Nanded



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA  
[www.ssbесitm.org](http://www.ssbесitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



**Department of Management**

---

**NOTICE**

All the students of BBA are hereby notified that there will be a Guest Lecture on **“PERSONALITY DEVELOPMENT”** at SSBS' ITM

**Date:** 16/03/2024

**Time:** 09:30 Am

**LOCATION:** Hall no.08

  
\_\_\_\_\_  
**H. O. D.**  
Mgt. Dept.  
SSBS s.  
Institute of Tech. & Mgt  
VIP Road, Nanded



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA

[www.ssbесitm.org](http://www.ssbесitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



## Department of Management

### President

Hon. Ashok Shankarrao Chavan

B.Sc., M.B.A.

### Vice-President

Mrs. Ameeta Ashokrao Chavan

### Secretary

D.P.Savant

B.Sc. (Hons.)

### Joint Secretary

Dr. Raosaheb Shendarkar

M.A., (Eco.) Ph.D.

### Treasurer

Adv.Uday S. Nimbalkar

B.Com., L.L.B.

### Director

Dr. S.B.Thorat

Ph.D.

College has been included under section 2 (f) & 12 (B) of the UGC Act, 1956

Recognized by Govt. of Maharashtra, Approved by A.I.C.T.E., New Delhi & Affiliated to S.R.T.M. University, Nanded

Ref. S.S.B.E.S'I.T.M.2023-2024/ /

Date:

## Title: Report On Personality Development

The Personality Development Lecture conducted at SSBES' ITM on 16/03/2024. The Lecture aimed to provide students with practical insights and strategies for personal and professional growth, focusing on enhancing various aspects of their personality.

### Objectives:

To create awareness about the importance of personality development in academic, professional, and personal spheres.

To equip students with the necessary skills and techniques to enhance their communication, interpersonal, and leadership abilities.

To foster a culture of self-awareness, self-confidence, and continuous learning among the students.

### Lecture Details:

Title: Personality Development Lecture

Date: 16/03/2024

Speaker: Sarwari Md. Saif Hussain

### Key Topics Covered:

1. Understanding Personality: The Lecture began with an exploration of the concept of personality, its components, and its impact on various aspects of life.
2. Communication Skills: Practical exercises and role-plays were conducted to improve verbal and non-verbal communication skills, including active listening, clarity of expression, and body language.
3. Interpersonal Skills: Strategies for building effective relationships, resolving conflicts, and collaborating with others were discussed to enhance interpersonal skills.
4. Emotional Intelligence: Participants learned about the importance of emotional intelligence in personal and professional success, including self-awareness, self-regulation, empathy, and social skills.



**Shri Sharda Bhavan Education Society's  
INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA  
[www.ssbessitm.org](http://www.ssbessitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



## Department of Management

### President

Hon. Ashok Shankarrao Chavan  
B.Sc., M.B.A.

### Vice-President

Mrs. Ameeta Ashokrao Chavan

### Secretary

D.P.Savant  
B.Sc. (Hons.)

### Joint Secretary

Dr. Raosaheb Shendarkar  
M.A., (Eco.) Ph.D.

### Treasurer

Adv.Uday S. Nimbalkar  
B.Com., L.L.B.

### Director

Dr. S.B.Thorat  
Ph.D.

College has been included under section 2 (f) & 12 (B) of the UGC Act, 1956

Recognized by Govt. of Maharashtra, Approved by A.I.C.T.E., New Delhi & Affiliated to S.R.T.M. University, Nanded

Ref. S.S.B.E.S'I.T.M.2023-2024/ /

Date:

5. Leadership Development: The Lecture included sessions on leadership qualities and principles, encouraging students to develop leadership skills and take initiative in their lives and careers.
6. Goal Setting and Time Management: Practical techniques for setting SMART (Specific, Measurable, Achievable, Relevant, Time-bound) goals and managing time effectively were shared to enhance productivity and achievement.

### Methodology:

The Lecture employed a combination of lectures, interactive discussions, group activities, and experiential learning exercises to engage participants actively and facilitate their learning process. Participants were encouraged to reflect on their own strengths and areas for improvement, and to actively participate in all activities.

### Feedback and Evaluation:

The Lecture received positive feedback from the participants, who found the sessions to be insightful, engaging, and relevant to their personal and professional development. Participants particularly appreciated the practical nature of the Lecture, as well as the opportunity to interact with their peers and learn from each other's experiences.

### Conclusion:

In conclusion, the Personality Development Lecture was successful in achieving its objectives of equipping students with essential skills and strategies for personal and professional growth. I would like to express my gratitude to the administration, faculty, and students of [College Name] for their active participation and support in making this Lecture a success.



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA

[www.ssbesitm.org](http://www.ssbesitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



**Department of Management**

**President**

Hon. Ashok Shankarrao Chavan

B.Sc., M.B.A.

**Vice-President**

Mrs. Ameeta Ashokrao Chavan

**Secretary**

D.P.Savant  
B.Sc. (Hons.)

**Joint Secretary**

Dr. Raosaheb Shendarkar  
M.A., (Eco.) Ph.D.

**Treasurer**

Adv.Uday S. Nimbalkar  
B.Com., L.L.B.

**Director**

Dr. S.B.Thorat  
Ph.D.

College has been included under section 2 (f) & 12 (B) of the UGC Act, 1956

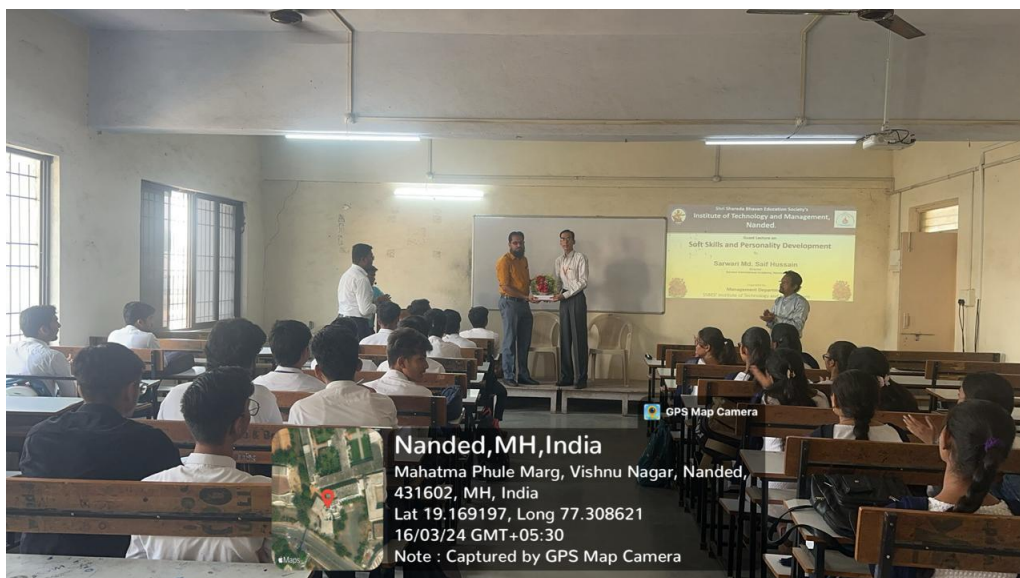
Recognized by Govt. of Maharashtra, Approved by A.I.C.T.E., New Delhi & Affiliated to S.R.T.M. University, Nanded

Ref. S.S.B.E.S'I.T.M.2023-2024/ /

Date:



**Mr. N.B.Bembde Giving Information about the speaker**



**Dr. M.S.Altamash Felicitating the guest**





Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA

[www.ssbesitm.org](http://www.ssbesitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



**Department of Management**

**President**

Hon. Ashok Shankarrao Chavan

B.Sc., M.B.A.

**Vice-President**

Mrs. Ameeta Ashokrao Chavan

**Secretary**

D.P.Savant  
B.Sc. (Hons.)

**Joint Secretary**

Dr. Raosaheb Shendarkar  
M.A., (Eco.) Ph.D.

**Treasurer**

Adv.Uday S. Nimbalkar  
B.Com., L.L.B.

**Director**

Dr. S.B.Thorat  
Ph.D.

College has been included under section 2 (f) & 12 (B) of the UGC Act, 1956

Recognized by Govt. of Maharashtra, Approved by A.I.C.T.E., New Delhi & Affiliated to S.R.T.M. University, Nanded

Ref. S.S.B.E.S'I.T.M.2023-2024/ /

Date:



**Mr. Sarwari Md. Saif Hussain giving information about personality development**



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA

[www.ssbесitm.org](http://www.ssbесitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



**Department of Management**

**President**

Hon. Ashok Shankarrao Chavan

B.Sc., M.B.A.

**Vice-President**

Mrs. Ameeta Ashokrao Chavan

**Secretary**

D.P.Savant

B.Sc. (Hons.)

**Joint Secretary**

Dr. Raosaheb Shendarkar

M.A., (Eco.) Ph.D.

**Treasurer**

Adv.Uday S. Nimbalkar

B.Com., L.L.B.

**Director**

Dr. S.B.Thorat

Ph.D.

College has been included under section 2 (f) & 12 (B) of the UGC Act, 1956

Recognized by Govt. of Maharashtra, Approved by A.I.C.T.E., New Delhi & Affiliated to S.R.T.M. University, Nanded

Ref. S.S.B.E.S'I.T.M.2023-2024/ /

Date: 16/03/2024

To,  
Sarwari Md. Saif Hussain,  
Director of Sarwari International Academy,  
Degloor Naka,  
Nanded-431604

Subject: Letter of Appreciation for Personality Development Lecture

Respected Sir,,

I am writing to express my sincere appreciation for the successful organization and execution of the Personality Development Lecture conducted at SSBES' ITM on 16/03/2024. The Lecture was a tremendous success, and I am truly grateful for the opportunity to collaborate with you and your team on this initiative.

The dedication and commitment demonstrated by the faculty, staff, and students of SSBES' ITM were instrumental in ensuring the success of the Lecture. Their active participation, enthusiasm, and eagerness to learn contributed significantly to the positive atmosphere and engagement throughout the sessions.

Furthermore, I would like to commend the administration of SSBES' ITM for their support and cooperation in organizing the Lecture. Their assistance in coordinating logistics, promoting the event, and facilitating smooth operations was greatly appreciated and played a vital role in the overall success of the Lecture.

The feedback received from the participants was overwhelmingly positive, with many expressing gratitude for the valuable insights, practical strategies, and interactive learning experiences provided during the Lecture. It is truly rewarding to witness the positive impact of such initiatives on the personal and professional growth of the students.

Once again, I extend my heartfelt appreciation to you and everyone involved in making the Personality Development Lecture a resounding success. I am honored to have had the opportunity to collaborate with SSBES' ITM on this initiative and look forward to future opportunities for partnership and mutual growth.

Thank you for your dedication to the holistic development of the students at SSBES' ITM. Should you require any further assistance or support in future initiatives, please do not hesitate to reach out to me.

Warm Regards,

H. O. D.  
Mgt. Dept.  
SSBES s.  
Institute of Tech. & Mgt  
VIP Road, Nanded



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA

[www.ssbessitm.org](http://www.ssbessitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



## Department of Management

### President

Hon. Ashok Shankarrao Chavan

B.Sc., M.B.A.

### Vice-President

Mrs. Ameeta Ashokrao Chavan

### Secretary

D.P.Savant

B.Sc. (Hons.)

### Joint Secretary

Dr. Raosaheb Shendarkar

M.A., (Eco.) Ph.D.

### Treasurer

Adv.Uday S. Nimbalkar

B.Com., L.L.B.

### Director

Dr. S.B.Thorat

Ph.D.

College has been included under section 2 (f) & 12 (B) of the UGC Act, 1956

Recognized by Govt. of Maharashtra, Approved by A.I.C.T.E., New Delhi & Affiliated to S.R.T.M. University, Nanded

Ref. S.S.B.E.S'I.T.M.2023-2024/ /

Date:

## OUTCOME OF PERSONALITY DEVELOPMENT

**Increased Self-Awareness:** Participants gain a deeper understanding of their strengths, weaknesses, values, and motivations. This self-awareness is essential for making positive changes in life.

**Improved Communication Skills:** Seminars often teach techniques for effective communication, both verbal and non-verbal. This can lead to better relationships with friends, family, and colleagues.

**Enhanced Confidence:** By understanding themselves better and developing new skills, participants can feel more confident in their abilities. This increased confidence can lead to greater success in all areas of life.

**Stronger Interpersonal Skills:** Seminars often focus on building empathy and improving social skills. This can help participants build stronger relationships and navigate social situations more effectively.

**Better Goal Setting and Achievement:** Personality development seminars can help participants identify their goals and develop strategies for achieving them.

**Stress Management Techniques:** Many seminars teach techniques for managing stress, which can lead to a more positive outlook on life and improved overall well-being.

**Increased Emotional Intelligence:** Some seminars may cover emotional intelligence, which is the ability to understand and manage your own emotions, and the emotions of others. This can be helpful in both personal and professional relationships.

  
Co-ordinator  
IQAC  
Shri Sharda Bhavan Education Society's  
Institute of Technology and Management  
Nanded

  
Director  
Shri Sharda Bhavan Education Society's  
Institute of Technology and Management  
Nanded



# Personality Development and Future Prospects in the Digital Era

---

GUEST LECTURE REPORT



H. O. D.  
Mgt. Dept.  
SSBES s.  
Institute of Tech. & Mgt  
/IP Road, Nanded !



Director  
Shri Sharda Bhavan Education Society's  
Institute of Technology and Management,  
NANDED

Amarpal Singh Pannu  
General Manager  
Symphony Hotel  
Nanded



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA

[www.ssbесitm.org](http://www.ssbесitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



**Department of Management**

Date:20/02/2024

To,  
Amarpal Singh Pannu,  
General Manager,  
Symphony Hotel  
Nanded-431602

Dear Mr. Amarpal Singh Pannu,

I hope this letter finds you well. We are delighted to extend an invitation to you as a distinguished guest for an upcoming guest lecture at SSBES Institute of Technology and Management.

Date: 22/02/2024

Time: 01:00 Pm

Venue: SSBES' ITM Hall no. 8

We believe that your wealth of experience and industry insights would greatly enrich the occasion, and your presence would be an immense honor for our institution. The event aims to Personality Development and Future Prospects in the Digital Era.

Agenda:

1. Welcome and Registration
2. Inaugural Address
3. Keynote Speech: Personality Development and Future Prospects in the Digital Era.
4. Interactive Session and Q&A

Your expertise in the field and notable achievements make you an ideal speaker for the event. Your presence will undoubtedly inspire our students and contribute significantly to the success of the program.

Thank you for considering our invitation. We look forward to the possibility of hosting you and benefiting from your valuable insights.

Sincerely,

H. O. D.  
Mgt. Dept.  
SSBES s.  
Institute of Tech. & Mgt  
VIP Road, Nanded



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA  
[www.ssbесitm.org](http://www.ssbесitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



**Department of Management**

---

**NOTICE**

All the students of BBA are hereby notified that there will be a Guest Lecture on **“PERSONALITY DEVELOPMENT AND FUTURE PROSPECTS IN THE DIGITAL ERA”** at SSBES' ITM

**Date:** 22/02/2024

**Time:** 01:00 Pm

**LOCATION:** Hall no.08

H. O. D.  
Mgt. Dept.  
SSBES s.  
Institute of Tech. & Mgt  
VIP Road, Nanded !



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA  
[www.ssbesitm.org](http://www.ssbesitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



## Department of Management

Date:22/02/2024

### Personality Development and Future Prospects in the Digital Era

**Introduction:** In the rapidly evolving landscape of the 21st century, personality development has become a critical aspect of individual success and well-being. The digital era, marked by technological advancements, globalization, and constant connectivity, presents both challenges and opportunities for personal growth. This report explores the significance of personality development in the current era and its implications for future prospects.

#### Personality Development in the Digital Era:

##### a. Adaptability and Resilience:

The digital era demands individuals to be adaptable to rapid changes in technology and work environments.

The ability to bounce back from setbacks and failures is crucial in the face of uncertainty and constant innovation.

##### b. Communication Skills:

With the rise of digital communication platforms, effective communication skills, both online and offline, are essential.

Emphasis on written communication, virtual collaboration, and understanding non-verbal cues in digital interactions.

##### c. Critical Thinking and Problem-Solving:

Information overload requires individuals to develop critical thinking skills to sift through vast amounts of data.

Problem-solving abilities are vital for addressing complex issues in a fast-paced, interconnected world.

##### d. Emotional Intelligence:

The digital era emphasizes the importance of emotional intelligence in navigating virtual relationships and managing remote teams.

Understanding and regulating one's emotions, as well as empathizing with others, are key components of success.



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA  
[www.ssbesitm.org](http://www.ssbesitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



## Department of Management

Date:22/02/2024

### Future Prospects:

#### a. Employability and Career Growth:

Employers increasingly value soft skills alongside technical expertise.

Individuals with a well-developed personality are likely to be more adaptable and sought after in dynamic work environments.

#### b. Entrepreneurship and Innovation:

The digital era provides opportunities for individuals to leverage their unique personalities in entrepreneurship and innovation.

Creative thinking and the ability to take calculated risks are assets in developing new ventures.

#### c. Global Citizenship:

As the world becomes more interconnected, individuals with a global mindset and cross-cultural competencies will thrive.

Networking and collaboration on a global scale can open up diverse opportunities.

#### d. Personal Fulfillment and Well-being:

A well-developed personality contributes to personal fulfillment and overall well-being.

Strategies such as mindfulness, self-reflection, and work-life balance are increasingly important in maintaining mental health.

### Conclusion:

In conclusion, the digital era places a premium on personality development, emphasizing adaptability, communication, critical thinking, and emotional intelligence. Individuals who actively work on enhancing their personalities stand to gain not only in terms of employability and career growth but also in personal fulfillment and well-being. As we navigate the challenges and opportunities of the future, continuous self-improvement and the development of a well-rounded personality will be key factors in achieving success in various aspects of life.



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA  
[www.ssbseitm.org](http://www.ssbseitm.org) E-mail [ssbseitm@yahoo.com](mailto:ssbseitm@yahoo.com) (Ph.02462-254850, 253471)



**Department of Management**

Date:22/02/2024



**Dr. M.S.Altamash felicitating the guest Mr.Amarpalsingh Pannu**



**Mr. N.B.Bembde giving brief introduction about guest**



# Gratest Lect: Personality Development & Future Prospects in this Era

DT:- 22/02/2024

Attendance Sheet

| Roll No. | Name of Student                                        | Sign. |
|----------|--------------------------------------------------------|-------|
| 1        | Sangana Kasbe (MBA 1 <sup>st</sup> )                   |       |
| 2        | Safiya Sana Shakeel Banikar (MBA 1 <sup>st</sup> )     |       |
| 34       | SDV MUSKAN GADAB. (MBA 1 <sup>st</sup> )               |       |
| 4        | Rajeshri Kulkarni (MBA 1 <sup>st</sup> year)           |       |
| 5        | Rutuja Eknathrao Hotalkar (MBA 1 <sup>st</sup> yr)     |       |
| 6        | Rugsar Begum Shaikh (MBA 1 <sup>st</sup> yr)           |       |
| 7        | Mude Anjali SadaShiv (BBA III yr)                      |       |
| 8        | Bamawar Purnima Vishnu (BBA III <sup>rd</sup> yr)      |       |
| 9        | Srushni Jeevan Tak (BBA III Year)                      |       |
| 10       | Sakshi R. Maniyar (MBA 1 <sup>st</sup> yr)             |       |
| 11       | Dhanashri Mahesh Kalalave (BBA III yr)                 |       |
| 12       | Narmawar Janhavi Hanmant (BBA III yr)                  |       |
| 13       | Wattamwar Isha Prashant (BBA III yr)                   |       |
| 14       | Jogdand Nandini Prakash (BBA III yr)                   |       |
| 15       | Chadawar Nandini Arjun (BBA III yr)                    |       |
| 16       | Chindawar Nikita Datt (BBA III yr)                     |       |
| 17       | Payal Nagnath Sugale (BBA III yr)                      |       |
| 18       | Tejaswini J. Chauhan (BBA III yr)                      |       |
| 19       | Kalpna Ashok Wathore (BBA III year)                    |       |
| 20       | Akanksha Anil Rajurkar (BBA III year)                  |       |
| 21       | Vaishnavi Wankhede (BBA III year)                      |       |
| 21       | Chital Wankhede (BBA III year)                         |       |
| 21       | Kundlikar Shreyu Vijaykumar (MBA III)                  |       |
| 46       | Shinde Pooja Chandrashekhara (BBA II <sup>nd</sup> yr) |       |
| 28       | Rodhika Yogesh Hotecha (BBA I year)                    |       |
| 07       | Khushi Mukesh Avasthi ( " " " )                        |       |
| 55       | Arya Rupesh Tak (BBA I year)                           |       |
| Boys     |                                                        |       |
|          |                                                        |       |
|          | Sumit Jain                                             |       |
|          | Rishi Polbhuje                                         |       |
|          | Ruturaj Joshi (B.B.A III <sup>rd</sup> )               |       |
|          | Aditya V Shinde (B.B.A III <sup>rd</sup> )             |       |
|          | Rahul Pramod Sonkamble (MBA I)                         |       |
|          | Ashgan Virani (BBA II <sup>nd</sup> year)              |       |
|          | Omar Kiran Mamidwar (BBA 2 <sup>nd</sup> year)         |       |
|          | Krushna Vishwakarma (BBA)                              |       |

MBA 1<sup>st</sup> year

H. O. D.  
Mgt. Dept.  
SSBES  
Institute of Tech. & Mgt  
100 Road Nanded



**Shri Sharda Bhavan Education Society's  
INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA  
[www.ssbесitm.org](http://www.ssbесitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



**Department of Management**

Date:22/02/2024

To,  
Amarpal Singh Pannu  
General Manager  
Symphony Hotel  
Nanded

Dear Mr. Amarpal Singh Pannu,

I trust this letter finds you well. On behalf of SSBES Institute of Technology and Management, I am writing to express our deepest gratitude for your invaluable contribution to our recent Guest Lecture.

Your willingness to share your insights and experiences as the General Manager of Symphony Corporation was truly commendable. Your keynote speech, titled "Personality Development and Future Prospects in the Digital Era," resonated well with our audience and left a lasting impact. The depth of knowledge you brought to the table was both enlightening and inspiring for our students.

Your presence elevated the stature of our event, and we received overwhelmingly positive feedback from both students and faculty members. Your ability to connect with the audience and address their queries during the interactive session showcased your dedication to fostering learning and professional growth.

We understand the demands on your schedule, and we appreciate the time and effort you invested in making our event a success. Your contribution has not only enriched the academic experience of our students but has also reinforced our commitment to providing them with exposure to industry leaders like yourself.

Once again, thank you for your support, generosity, and the valuable insights you shared. We look forward to the possibility of welcoming you again for future events at SSBES ITM.

Warm regards,

**H. O. D.**  
Mgt. Dept.  
SSBES s.  
Institute of Tech. & Mgt  
VIP Road, Nanded !



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA  
[www.ssbessitm.org](http://www.ssbessitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



## Department of Management

### President

Hon. Ashok Shankarrao Chavan  
B.Sc., M.B.A.

### Vice-President

Mrs. Ameeta Ashokrao Chavan

### Secretary

D.P.Savant  
B.Sc. (Hons.)

### Joint Secretary

Dr. Raosaheb Shendarkar  
M.A., (Eco.) Ph.D.

### Treasurer

Adv.Uday S. Nimbalkar  
B.Com., L.L.B.

### Director

Dr. S.B.Thorat  
Ph.D.

College has been included under section 2 (f) & 12 (B) of the UGC Act, 1956

Recognized by Govt. of Maharashtra, Approved by A.I.C.T.E., New Delhi & Affiliated to S.R.T.M. University, Nanded

Ref. S.S.B.E.S'I.T.M.2023-2024/ /

Date:

## Outcome of Personality Development and Future Prospects in the Digital Era

### Outcome of Personality Development:

#### 1. Enhanced Self-Awareness:

- Individuals who actively engage in personality development become more self-aware. This heightened self-awareness allows them to understand their strengths and weaknesses, leading to more informed decisions and better personal and professional relationships.

#### 2. Improved Emotional Intelligence:

- Personality development fosters emotional intelligence, enabling individuals to manage their emotions effectively, empathize with others, and navigate social complexities. High emotional intelligence is linked to better mental health, job performance, and leadership abilities.

#### 3. Greater Adaptability:

- With continuous personality development, individuals become more adaptable and resilient. They are better equipped to handle change, stress, and uncertainty, which is crucial in today's rapidly evolving digital landscape.

#### 4. Increased Interpersonal Skills:

- Enhanced personality traits, such as agreeableness and openness, improve interpersonal skills. Effective communication, collaboration, and conflict resolution are vital in both personal and professional settings.

### Future Prospects in the Digital Era:

#### 1. Digital Self-Management Tools:

- The digital era offers numerous tools and platforms for self-management and personal development. Apps and online courses provide personalized training in emotional intelligence, leadership skills, and other areas of personality development.

#### 2. Virtual Reality and AI in Training:

- Virtual reality (VR) and artificial intelligence (AI) are revolutionizing personality development by offering immersive and interactive training experiences. These technologies can simulate real-life scenarios for practice in a safe environment, enhancing learning and skill acquisition.



Shri Sharda Bhavan Education Society's  
**INSTITUTE OF TECHNOLOGY & MANAGEMENT**

VIP Road, Nanded-431 602(M.S.), INDIA

[www.ssbessitm.org](http://www.ssbessitm.org) E-mail [ssbesitm@yahoo.com](mailto:ssbesitm@yahoo.com) (Ph.02462-254850, 253471)



## Department of Management

### President

Hon. Ashok Shankarrao Chavan

B.Sc., M.B.A.

### Vice-President

Mrs. Ameeta Ashokrao Chavan

### Secretary

D.P.Savant

B.Sc. (Hons.)

### Joint Secretary

Dr. Raosaheb Shendarkar

M.A., (Eco.) Ph.D.

### Treasurer

Adv.Uday S. Nimbalkar

B.Com., L.L.B.

### Director

Dr. S.B.Thorat

Ph.D.

College has been included under section 2 (f) & 12 (B) of the UGC Act, 1956

Recognized by Govt. of Maharashtra, Approved by A.I.C.T.E., New Delhi & Affiliated to S.R.T.M. University, Nanded

Ref. S.S.B.E.S'I.T.M.2023-2024/ /

Date:

### 3. Online Communities and Networking:

- Digital platforms facilitate the creation of online communities and professional networks. These communities provide support, mentorship, and collaboration opportunities, helping individuals develop their personalities through shared experiences and knowledge exchange.

### 4. Data-Driven Personal Growth:

- Advances in data analytics allow for more personalized and data-driven approaches to personality development. Individuals can track their progress, receive feedback, and adjust their development plans based on real-time data and insights.

### 5. Remote Work and Flexibility:

- The rise of remote work offers new opportunities for personality development. Individuals can balance work and personal life more effectively, engage in diverse experiences, and leverage digital tools for continuous learning and self-improvement.

### 6. Global Perspective and Cultural Awareness:

- The digital era connects people from diverse backgrounds, fostering a global perspective and cultural awareness. Exposure to different cultures and viewpoints enhances traits like openness and empathy, contributing to well-rounded personality development.

  
Co-ordinator  
IQAC

Shri Sharda Bhavan Education Society's  
Institute of Technology and Management  
Nanded

  
Director

Shri Sharda Bhavan Education Society's  
Institute of Technology and Management  
Nanded